

## **Primary Residence**

Purpose	Daniel Daniel		Maximum	Maximum Loan		
	Property Type	Minimum FICO	LTV/CLTV	Amount	Maximum DTI (%)*	Max Cash in Hand
			90	\$1,500,000	50	
			85	\$2,000,000	50	
		720	80	\$2,500,000	55	
			75	\$3,000,000	55	
			70	\$4,000,000	55	
			90	\$1,500,000	50	
			85	\$2,000,000	50	
		700	80	\$2,000,000	55	
			75	\$2,500,000	55	
			70	\$3,500,000	55	
	1 Unit SFR, PUD,		90	\$1,000,000	50	
	Condo		85	\$1,500,000	50	
		680	80	\$2,000,000	55	
			75	\$2,500,000	55	
			70	\$3,000,000	55	
			80	\$1,500,000	50	
		660	75	\$2,000,000	50	
			70	\$2,500,000	50	
			75	\$1,000,000	50	
		640	70	\$1,500,000	50	
		599	65	\$1,500,000	50	
		333				
ırchase, Rate/Term		720	80	\$2,500,000	55	
Refinance			75	\$3,000,000	55	
			70	\$4,000,000	55	
		700	80	\$2,000,000	55	
	SFR Rural		75	\$2,500,000	55	
			70	\$3,500,000	55	
		680	80	\$2,000,000	55	
			75	\$2,500,000	55	
			70	\$3,000,000	55	
	Manufactured housing	720	70	\$4,000,000	55	
		700	70	\$3,500,000	55	
		680	70	\$3,000,000	55	
	2-4 Unit	720	80	\$2,000,000	55	
			75	\$2,500,000	55	
			70	\$3,000,000	55	
		700	80	\$2,000,000	55	
			75	\$2,500,000	55	
			65	\$3,000,000	55	
		680	80	\$2,000,000	55	
			70	\$2,500,000	55	
			65	\$3,000,000	55	
			75	\$1,500,000	50	
		660	70	\$2,500,000	50	

<sup>\*</sup> See Rate Sheet for Maximum LTV for income types

Matrix continued on next page



### **Primary Residence (Continued)**

Purpose	Property Type	Minimum FICO	Maximum	Maximum Loan	Maximum DTI (%)*	Max Cash in Hand**
			LTV/CLTV	Amount	Maximum Dii (%)	Max Cash in Hand
			80	\$2,000,000	50	\$1,000,000.00
		720	75	\$2,500,000	50	\$1,000,000.00
			70	\$3,000,000	50	\$1,000,000.00
			80	\$1,500,000	50	\$1,000,000.00
		700	75	\$2,000,000	50	\$1,000,000.00
	1 Unit SFR,PUD,		65	\$3,000,000	50	\$1,000,000.00
	Condo		80	\$1,000,000	50	\$1,000,000.00
	Condo	680	75	\$1,500,000	50	\$1,000,000.00
		000	70	\$2,000,000	50	\$1,000,000.00
			65	\$3,000,000	50	\$1,000,000.00
		660	75	\$1,500,000	50	\$1,000,000.00
		990	65	\$2,500,000	50	\$1,000,000.00
		640	65	\$1,000,000	50	\$1,000,000.00
		720	80	\$2,000,000	50	\$1,000,000.00
			75	\$2,500,000	50	\$1,000,000.00
			70	\$3,000,000	50	\$1,000,000.00
Cash Out		700	80	\$1,500,000	50	\$1,000,000.00
	SFR Rural		75	\$2,000,000	50	\$1,000,000.00
	SER Rural		65	\$3,000,000	50	\$1,000,000.00
		680	80	\$1,000,000	50	\$1,000,000.00
			75	\$1,500,000	50	\$1,000,000.00
			70	\$2,000,000	50	\$1,000,000.00
			65	\$3,000,000	50	\$1,000,000.00
	Manufactured	720	70	\$3,000,000	50	\$1,000,000.00
	housing	680	70	\$2,000,000	50	\$1,000,000.00
			65	\$3,000,000	50	\$1,000,000.00
	2-4 Unit	720	70	\$2,500,000	50	\$1,000,000.00
			65	\$3,000,000	50	\$1,000,000.00
		700	70	\$2,000,000	50	\$1,000,000.00
			65	\$2,500,000	50	\$1,000,000.00
		680	65	\$2,000,000	50	\$1,000,000.00
		660	60	\$1,500,000	50	\$1,000,000.00
			55	\$2,000,000	50	\$1,000,000.00

<sup>\*</sup> Max DTI 55% applies for Purchase and Rate/Term only



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<sup>\*\*</sup> No Max Cash in hand limitation for LTV below 55%



#### Investment

Purpose	Property Type	Minimum FICO	Maximum	Maximum Loan	Maximum DTI (%)*	Max Cash in Hand*
5000	opcity type		LTV/CLTV	Amount		max such in hund
		720	80	\$2,000,000	50	
			70	\$3,500,000	50	
			80	\$1,500,000	50	
		700	75	\$2,000,000	50	
	1 Unit SFR, PUD, 2-4		70	\$3,000,000	50	
	Unit, Condo		75	\$1,500,000	50	
		680	70	\$2,500,000	50	
		550	75	\$1,500,000	50	
		660	70	\$2,000,000	50	
urchase, Rate/Term		640	70	\$1,000,000	50	
Refinance		620	65	\$1,000,000	50	
		720	80	\$2,000,000	50	
		720	70	\$3,500,000	50	
			80	\$1,500,000	50	
	SFR Rural	700	75	\$2,000,000	50	
			70	\$3,000,000	50	
		680	75	\$1,500,000	50	
			70	\$2,500,000	50	
	Manufactured	720	70	\$3,500,000	50	
	housing	700	70	\$3,000,000	50	
		680	70	\$2,500,000	50	
	Condotel	680	75	\$1,500,000	50	
		700	75	\$1,500,000	50	\$1,000,000.00
			70	\$2,000,000	50	\$1,000,000.00
	1 Unit SFR, PUD, 2-4 Unit, Condo		65	\$2,500,000	50	\$1,000,000.00
		680	75	\$1,000,000	50	\$1,000,000.00
			70	\$1,500,000	50	\$1,000,000.00
			65	\$2,500,000	50	\$1,000,000.00
			75	\$1,000,000	50	\$1,000,000.00
			65	\$2,000,000	50	\$1,000,000.00
	SFR Rural	700	75	\$1,500,000	50	\$1,000,000.00
Cash Out			70	\$2,000,000	50	\$1,000,000.00
			65	\$2,500,000	50	\$1,000,000.00
		680	75	\$1,000,000	50	\$1,000,000.00
			70	\$1,500,000	50	\$1,000,000.00
			65	\$2,500,000	50	\$1,000,000.00
		700	70	\$2,000,000	50	\$1,000,000.00
	Manufactured housing		65	\$2,500,000	50	\$1,000,000.00
		680	70	\$1,500,000	50	\$1,000,000.00
			65	\$2,500,000	50	\$1,000,000.00
	Condotel	680	65	\$1,500,000	50	\$1,000,000.00

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### **Second Home**

Purpose	Property Type	Minimum FICO	Maximum LTV/CLTV	Maximum Loan Amount	Maximum DTI (%)*	Max Cash in Hand**
	1 Unit SFR,PUD, Condo	700	80	\$2,000,000	55	
			70	\$2,500,000	55	
		680	75	\$1,500,000	55	
		660	70	\$2,000,000	55	
Purchase, Rate/Term		660	75	\$1,500,000	50	
Refinance		000	70	\$2,000,000	50	
Refinance		700	80	\$2,000,000	55	
	SFR Rural	700	70	\$2,500,000	55	
		680	75	\$1,500,000	55	
			70	\$2,000,000	55	
	Manufactured housing	700	70	\$2,500,000	55	
		680	70	\$2,000,000	55	
	1 Unit SFR, PUD, Condo	700	75	\$1,500,000	50	\$1,000,000.00
			70	\$2,000,000	50	\$1,000,000.00
		680	70	\$1,500,000	50	\$1,000,000.00
			60	\$2,000,000	50	\$1,000,000.00
		660	65	\$1,500,000	50	\$1,000,000.00
Cash Out	SFR Rural	700	75	\$1,500,000	50	\$1,000,000.00
cash out			70	\$2,000,000	50	\$1,000,000.00
		680	70	\$1,500,000	50	\$1,000,000.00
			60	\$2,000,000	50	\$1,000,000.00
	Manufactured	700	70	\$2,000,000	50	\$1,000,000.00
	housing	680	70	\$1,500,000	50	\$1,000,000.00
	Housing		60	\$2,000,000	50	\$1,000,000.00

<sup>\*</sup> Max DTI 55% applies for Purchasea and Rate/Term only



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<sup>\*\*</sup> No Max Cash in hand limitation for LTV/CLTV below 55%



#### **Additional Information**

r	Additional information			
Income / Employment Verification	-1 year & 2 Year P&L (Requires 2 months of supporting bank statements for LTV >65) -12 & 24 Month Bank Statement Program -Asset Utilization -WVOE -1099 (Requires YTD support of income)			
Income Calculation	<ul> <li>Bank Statements use 50% expense factor unless stated otherwise by licensed tax preparer.</li> <li>P&amp;L Loans are based off net income.</li> <li>Asset Utilization is determined by dividing qualified assets by 60 months.</li> <li>1099 utilizes up to 90% of gross income.</li> </ul>			
Max Loan Amount	\$4 Million			
Minimum Loan Amount	\$100,000			
Max CLTV	-90% for Bank Statement Loans -85% for 1099 Loans -80% for P&L, WVOE, Asset Utilization			
Minimum FICO	599			
Max DTI	-55% for Purchases and Rate and Term Only. See above loan table to verify50% for Cash Out Transactions -50% for SFR Rural, Manufactured, Condotel			
Occupancy Type	Owner Occupied Second Home (1 UNIT ONLY) Investment Properties (Vacant or Tenant Occupied – Lease Agreement not required if not use DTI)			
Property Type	-Single Family Residence -Condos (both warrantable and non-warrantable) – investment and 2nd home 75% CLTV Max -Condotel -2-4 Units (not available for 2nd home) -PUD -SFR Rural (80% CLTV Max, Min FICO 680) -Manufactured Housing (70% CLTV Max, Min FICO 680) -Short Term Rentals (80% CLTV Max) -Leasehold			
New Construction	•PUD - 80% CLTV Max (OO) and 75% CLTV Max (Investment) for FL •Condo – 75% CLTV Max (OO) and 70% CLTV Max (Investment) for FL •No additional CLTV limitations on 1-4 units without community			
Mortgage History	0x30x12 and 0x90x24			
Credit Event (BK, FCL, SS, DL, Mod)	24 Months out of Credit Event, 3 payments out of Forbearance required			
Credit History & Tradelines	If 3 scores are not available: -3 tradelines for 12 months or more OR -2 tradelines for 24 months or more Lowest Mid Score used if multiple borrowers. Lowest score used if only 2 scores. 120 days max age for credit report.			
Appraisal	120 Days max age for appraisal report. 2nd appraisal required for loan amounts >\$1.5 million.  No appraisal transfers allowed. AVM or 2nd appraisal required on CU score above 2.5			
Minimum Reserves	-For loan amount < \$1,000,000: minimum 3 months reserves -For loan amounts \$1,000,000 - \$2,000,000: minimum 6 months reserves -For loan amounts > \$2,000,000: minimum 12 months reserves			
Residual Income	\$2,000			



#### **Additional Information Continued**

Assets	Assets sourced and seasoned for 60 days. 120 days max age for assset documentation. Over Assets must be sourced for 60 days. 1031 exchange Eligible.			
Exceptions	All exceptions requests should be submitted by AE			
Gift Funds	(Borrower Contribution Required under: 80% CLTV: Owner-Occupied — 0%, Investment — 20%; over 80% CLTV: Owner-Occupied — 5%, Investment — NA) for down payment, closing costs, and reserves.  ****WVOE specific: Gift funds are allowed; however, the borrower must contribute at least 20% from their own funds with maximum 80% CLTV. Gift funds are not allowed for CLTV above 80%. WVOE will only allow primary occupancy.			
Terms and Amortization	30 & 40 Years Fixed, 5/6 & 7/6 ARM			
Interest Only	120 Months of Interest Only Period, 240/360 Months of Amortization			
Cash-Out & Cash-on-Hand	Cash-on-Hand \$1 million. No Max Cash-on-Hand limitation for CLTV below 55%			
Non-Permanent Resident / Foreign National	·Eligible Status H-1, L-1, E1-E3, NATO, O1, R1, TN (additional statuses allowed are listed in the guidelines exhibit 1) ·Foreign Nationals are not allowed (See Foreign National program)			
Citizenship	US citizenship, Permanent & Non-Permanent Resident			
Eligible States OO	AL, AZ, CA, CO, CT, DC, DE, FL, GA, ID, IL, KY, MD, MI, NC, NE, NH, NJ, NY, OH, OR, PA, RI, SC, SD, VA, TN, TX, UT, WA, WI, WY			
Eligible States Inv	AL, AR, AZ, CA, CO, CT, DC, DE, FL, GA, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME, MI, MO, MS, MT, NC, NE, NH, NJ, NM, NY, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VA, WA, WI, WV, WY			
Eligible States Inv (No License Required)	AL, AR, CO, CT, DC, DE, FL, GA, IA, IL, IN, KS, KY, LA, MA, MD, ME, MI, MO, MS, MT, NC, NE, NH, NJ, NM, NY, OH, OK, PA, RI, SC, TN, TX, WA, WI, WV, WY			
Seller Concessions	-6% if 75% (OO) or 70%(Inv) CLTV or less -4% if CLTV greater than 75% (OO) or 70% (Inv)			
Prepayment Penalty	<ul> <li>Investment Only: Max PP Term - 5 years</li> <li>Penalty Amount: 6 months of interest on any amount over 20% of Note Principal</li> <li>PPP not allowed and buy down required for loans in KS, MI, MN, NM, OH, RI, loans below \$301,022 in PA, loans below \$75,000 in VA and MD</li> <li>Loans vested to individuals in IL, NJ - buydown required or close in LLC (IL - max 3 years)</li> <li>Max PPP 3 years in ID, MA</li> <li>Max PPP 3 years and Penalty Amount: max 2 months interest for any loan type in DC, MD</li> <li>Max PPP 2 years in MS</li> </ul>			
Points Financed	2 Points may be financed into LA: OO Max CLTV 75% , Inv Max 70% CLTV			
Points & Fees	-Total Borrower Paid Points and Fees must be less than 5% (including Lender fees) on OO and less than 7% (including Lender fees) on Inv -Broker's Maximum Compensation 3.00% (Borrower Paid), 2.75% (Lender Paid, Max Price 102.75) -Lender Credit Max 2.75 points -Broker's Processing Fee is a part of broker's compensation and capped at maximum allowed compensation -Third Party's Processing Fee allowed -UW fee can be waived			
-Individuals -LLC/Corp (Maximum 4 owners allowed, all have to be borrowers and guarant transaction) -Title Commitment: 60 days max age				

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