

Primary Residence

Purpose	Property Type	Minimum FICO	Maximum LTV/CLTV	Maximum Loan Amount	Maximum DTI (%)*	Max Cash in Hand
		720	80	\$1,000,000	55	
		720	75	\$1,500,000	55	
			80	\$750,000	55	
		680	75	\$1,000,000	55	
	1 Unit SFR, PUD, Condo		70	\$1,500,000	55	
		640	75	\$500,000	50	
			70	\$750,000	50	
			65	\$1,000,000	50	
		620	65	\$1,000,000	50	
		599	65	\$500,000	50	
		No FICO	70	\$500,000	50	
		T00	80	\$1,000,000	55	
		720	75	\$1,500,000	55	
urchase, Rate/Term	050 D		80	\$750,000	55	
Refinance	SFR Rural	680	75	\$1,000,000	55	
			70	\$1,500,000	55	
		No FICO	70	\$500,000	50	
	Manufactured	680	70	\$1,500,000	55	
	housing	No FICO	70	\$500,000	50	
			75	\$1,000,000	55	
	2-4 Unit	720	70	\$1,500,000	55	
		680	75	\$750,000	55	
			70	\$1,000,000	55	
			65	\$1,500,000	55	
		660	70	\$750,000	50	
		000	65	\$1,000,000	50	
		No FICO	65	\$500,000	50	
		740	70	\$750,000	50	\$750,000.00
			65	\$1,000,000	50	\$1,000,000.00
	1 Unit SFR, PUD, Condo	720	65	\$750,000	50	\$750,000.00
			60	\$1,000,000	50	\$1,000,000.00
		700	60	\$750,000	50	\$750,000.00
			55	\$1,000,000	50	\$1,000,000.00
		660, No FICO	60	\$750,000	50	\$750,000.00
			55	\$1,000,000	50	\$1,000,000.00
	SFR Rural, Manufactured housing	740	70	\$750,000	50	\$750,000.00
			65	\$1,000,000	50	\$1,000,000.00
Cash Out		720	65	\$750,000	50	\$750,000.00
			60	\$1,000,000	50	\$1,000,000.00
		680, No FICO	60	\$750,000	50	\$750,000.00
			55	\$1,000,000	50	\$1,000,000.00
			65	\$750,000	50	\$750,000.00
		740	60	\$1,000,000	50	\$1,000,000.00
			60	\$750,000	50	\$750,000.00
	2-4 Unit	720	55	\$1,000,000	50	\$1,000,000.00
			55	\$750,000	50	\$750,000.00
		700	50	\$1,000,000	50	\$1,000,000.00
		660, No FICO	55	\$750,000	50	\$750,000.00

^{*} Max DTI 55% applies for Purchasea nd Rate/Term only

Matrix continued on next page

^{**} No Max Cash in hand limitation for LTV/CLTV below 55% See Rate Sheet for Maximum LTV for income types

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Investment

Purpose	Property Type	Minimum FICO	Maximum	Maximum Loan	Maximum DTI (%)*	Max Cash in Hand
			LTV/CLTV	Amount		
		740	80	\$500,000	50	
			75	\$750,000	50	
			70	\$1,000,000	50	
	1 Unit SFR, PUD, 2-4 Unit, Condo	700	75	\$500,000	50	
			70	\$750,000	50	
			65	\$1,000,000	50	
		660, No FICO	70	\$500,000	50	
		000,1101100	65	\$750,000	50	
		640	65	\$500,000	50	
		040	60	\$750,000	50	
			80	\$500,000	50	
urchase, Rate/Term		740	75	\$750,000	50	
Refinance			70	\$1,000,000	50	
	SFR Rural	700	75	\$500,000	50	
			70	\$750,000	50	
			65	\$1,000,000	50	
		680, No FICO	70	\$500,000	50	
			65	\$750,000	50	
		740	70	\$1,000,000	50	
		700	70	\$750,000	50	
	Manufactured		65	\$1,000,000	50	
	housing	680, No FICO	70	\$500,000	50	
			65	\$750,000	50	
	Condotel	680, No FICO	70	\$750,000	50	
		720	65	\$500,000	50	\$500,000
Cash Out	1 Unit SFR, PUD,2-4		60	\$750,000	50	\$750,000
			55	\$1,000,000	50	\$1,000,000
	Unit, Condo	660, No FICO	60	\$500,000	50	\$500,000
			55	\$750,000	50	\$750,000
		720	65	\$500,000	50	\$500,000
	SFR Rural,		60	\$750,000	50	\$750,000
	Manufactured housing		55	\$1,000,000	50	\$1,000,000
		680, No FICO	60	\$500,000	50	\$500,000
			55	\$750,000	50	\$750,000
	Condotel	680, No FICO	65	\$500,000	50	\$500,000

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Second Home

Second Home						
Purpose	Property Type	Minimum FICO	Maximum LTV/CLTV	Maximum Loan Amount	Maximum DTI (%)*	Max Cash in Hai
			80	\$500,000	55	
		740	75	\$750,000	55	
	1 Unit SFR, PUD, Condo		70	\$1,000,000	55	
			75	\$500,000	55	
		700	70	\$750,000	55	
	condo		65	\$1,000,000	55	
			70	\$500,000	55	
		680	65	\$750,000	55	
		660, No FICO	70	\$500,000	50	
		660, NO FICO	65	\$750,000	50	
			80	\$500,000	55	
		740	75	\$750,000	55	
Purchase			70	\$1,000,000	55	
		500	75	\$500,000	55	
	SFR Rural	700	70	\$750,000	55	
	-		65 70	\$1,000,000 \$500,000	55 55	
		680	65	\$750,000	55	
			70	\$500,000	50	
		No FICO	65	\$750,000	50	
		740	70	\$1,000,000	55	
		T00	70	\$750,000	55	
	Manufactured housing	700	65	\$1,000,000	55	
		600	70	\$500,000	55	
		680	65	\$750,000	55	
		No FICO	70	\$500,000	50	
			65	\$750,000	50	
			80	\$500,000	50	
		740	75	\$750,000	50	
			70	\$1,000,000	50	
			75	\$500,000	50	
	Unit SFR, PUD, Cond	700	70	\$750,000	50	
	Offic Si N, 1 OB, Cond		65	\$1,000,000	50	
		680	70	\$500,000	50	
			65	\$750,000	50	
		660, No FICO	70	\$500,000	50	
			65	\$750,000	50	
		740	80	\$500,000	50	
			75	\$750,000	50	
/=			70	\$1,000,000	50	-
te/Term Refinance			75	\$500,000	50	-
	SFR Rural	700	70	\$750,000	50	
			65	\$1,000,000	50	
		680, No FICO	70	\$500,000	50	
		,	65	\$750,000	50	
		740	70	\$1,000,000	50	
	Manufactured housing	700	70	\$750,000	50	
		,50	65	\$1,000,000	50	
		680, No FICO	70	\$500,000	50	
		,	65	\$750,000	50	

^{*} Max DTI 55% applies for Purchase and Rate/Term only ** No Max Cash in hand limitation for LTV/CLTV below 55% See Rate Sheet for Maximum LTV for income types Matrix continued on next page



Second Home (continued)

Purpose	Property Type	Minimum FICO	Maximum LTV/CLTV	Maximum Loan Amount	Maximum DTI (%)*	Max Cash in Hand**
		720	65	\$500,000	50	\$500,000
	1 Unit SFR, PUD,		60	\$750,000	50	\$750,000
	Condo		55	\$1,000,000	50	\$1,000,000
		GGO NO FICO	60	\$500,000	50	\$500,000
Cash Out		660, NO FICO	55	\$750,000	50	\$750,000
			65	\$500,000	50	\$500,000
	SFR Rural,	660, No FICO 720	60	\$750,000	50	\$750,000
	Manufactured		55	\$1,000,000	50	\$1,000,000
	housing	680, No FICO	60	\$500,000	50	\$500,000
		000, NO FICO	55	\$750,000	50	\$750,000

^{*} Max DTI 55% applies for Purchasea and Rate/Term only



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^{**} No Max Cash in hand limitation for LTV/CLTV below 55%



Additional Information

-1 year & 2 Year P&L (Requires 2 months of supporting bank statements for LTV >65) -12 & 24 Month Bank Statement Program -Asset Utilization			
-WVOE -1099 (Requires YTD support of income)			
-Bank Statements use 50% expense factor unless stated otherwise by licensed tax preparerP&L Loans are based off net incomeAsset Utilization is determined by dividing qualified assets by 60 months.			
-1099 utilizes up to 90% of gross income.			
\$1.5 Million			
\$100,000			
-90% for Bank Statement Loans -85% for 1099 Loans			
-80% for P&L, WVOE, Asset Utilization			
No FICO / 599			
 -55% for Purchases and Rate and Term Only. See above loan table to verify. -50% for Cash Out Transactions -50% for SFR Rural, Manufactured, Condotel 			
Owner Occupied Second Home (1 UNIT ONLY)			
Investment Properties (Vacant or Tenant Occupied – Lease Agreement not required if not used in DTI)			
-Single Family Residence -Condos (both warrantable and non-warrantable) – investment and 2nd home 75% CLTV Max -Condotel -2-4 Units (not available for 2nd home)			
PUD SFR Rural (80% CLTV Max, Min FICO 680) Manufactured Housing (70% CLTV Max, Min FICO 680) Short Term Rentals (80% CLTV Max) Leasehold			
-PUD - 80% CLTV Max (OO) and 75% CLTV Max (Investment) for FL -Condo – 75% CLTV Max (OO) and 70% CLTV Max (Investment) for FL -No additional CLTV limitations on 1-4 units without community			
0x60x12			
12 Months out of Credit Event, 3 payments out of Forbearance required			
If 3 scores are not available: -3 tradelines for 12 months or more OR -2 tradelines for 24 months or more Lowest Mid Score used if multiple borrowers. Lowest score used if only 2 scores.			
120 days max age for credit report. Limited Tradelines allowed. 120 Days max age for appraisal report. 2nd appraisal required for loan amounts >\$1.5 million. No appraisal transfers allowed. AVM or 2nd appraisal required on CU score above 2.5			
-For loan amount < \$1,000,000: minimum 3 months reserves -For loan amounts \$1,000,000 - \$1,500,000: minimum 6 months reserves			
\$1,500			
Assets sourced and seasoned for 60 days. 120 days max age for assset documentation. Overseas Assets must be sourced for 60 days. 1031 exchange Eligible.			
(Borrower Contribution Required under: 80% CLTV: Owner-Occupied — 0%, Investment — 20%; over 80% CLTV: Owner-Occupied — 5%, Investment — NA) for down payment, closing costs, and reserves. ***WVOE specific: Gift funds are allowed; however, the borrower must contribute at least 20% from their own funds with maximum 80% CLTV. Gift funds are not allowed for CLTV above 80%. WVOE			



Additional Information Continued

Exceptions	All exceptions requests should be submitted by AE			
Terms and Amortization	30 & 40 Years Fixed, 5/6 & 7/6 ARM			
Interest Only	120 Months of Interest Only Period, 240/360 Months of Amortization			
Cash-Out & Cash-on-Hand	Cash-on-Hand \$1 million. No Max Cash-on-Hand limitation for CLTV below 55%			
Citizenship	US citizenship, Permanent & Non-Permanent Resident			
Non-Permanent Resident / Foreign	-Eligible Status H-1, L-1, E1-E3, NATO, O1, R1, TN (additional statuses allowed are listed in the			
National	guidelines exhibit 1) - ITIN Not Allowed			
National	·Foreign Nationals are not allowed (See Foreign National program)			
Eligible States OO	AL, AZ, CA, CO, CT, DC, DE, FL, GA, ID, IL, KY, MD, MI, NC, NE, NH, NJ, NY, OH, OR, PA, RI, SC, SD, VA,			
Eligible states OO	TN, TX, UT, WA, WI, WY			
Eligible States Inv	AL, AR, AZ, CA, CO, CT, DC, DE, FL, GA, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME, MI, MO, MS, MT, NC, NE,			
Eligible States IIIV	NH, NJ, NM, NY, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VA, WA, WI, WV, WY			
Eligible States Inv	AL, AR, CO, CT, DC, DE, FL, GA, IA, IL, IN, KS, KY, LA, MA, MD, ME, MI, MO, MS, MT, NC, NE, NH, NJ, NM,			
(No License Required)	NY, OH, OK, PA, RI, SC, TN, TX, WA, WI, WV, WY			
Callan Canadaiana	-6% if 75% (OO) or 70%(Inv) CLTV or less			
Seller Concessions	·4% if CLTV greater than 75% (OO) or 70% (Inv)			
	Investment Only: Max PP Term - 5 years			
	Penalty Amount: 6 months of interest on any amount over 20% of Note Principal			
	PPP not allowed and buy down required for loans in KS, MI, MN, NM, OH, RI, loans below \$301,022			
Prepayment Penalty	in PA, loans below \$75,000 in VA and MD			
r repayment remaity	·Loans vested to individuals in IL, NJ - buydown required or close in LLC (IL - max 3 years)			
	·Max PPP 3 years in ID, MA			
	·Max PPP 3 years and Penalty Amount: max 2 months interest for any loan type in DC, MD			
	·Max PPP 2 years in MS			
Points Financed	2 Points may be financed into LA: OO Max CLTV 75% , Inv Max 70% CLTV			
	·Total Borrower Paid Points and Fees must be less than 5% (including Lender fees) on OO and less			
	than 7% (including Lender fees) on Inv			
	·Broker's Maximum Compensation 3.00% (Borrower Paid) , 2.75% (Lender Paid, Max Price 102.75)			
Points & Fees	·Lender Credit Max 2.75 points			
	·Broker's Processing Fee is a part of broker's compensation and capped at maximum allowed			
	compensation			
	·Third Party's Processing Fee allowed			
	·UW fee can be waived			
Title	Individuals			
	LLC/Corp (Maximum 4 owners allowed, all have to be borrowers and guarantors on the transaction)			
	·Title Commitment: 60 days max age			

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